

## **Alan S. Gerber**

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### **Contact Information**

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### **Current Positions**

Dean of the Social Science Division, Faculty of Arts and Sciences, Yale University  
Dilley Professor, Department of Political Science, Yale University  
Director, Yale Center for the Study of American Politics  
Faculty in Residence, Yale Institution for Social and Policy Studies  
Faculty Research Associate in Political Economy, NBER  
Faculty Affiliate, Jameel Poverty Action Lab-North America

### **Recent Professional Activities**

President, APSA Organized Section on Experimental Research  
Chair, Reporting Standards Committee, APSA Organized Section on Experimental Research

### **Education**

Ph.D., Economics, Massachusetts Institute of Technology, 1994  
B.A., *summa cum laude*, Economics, Yale University, 1986, Phi Beta Kappa with Distinction in Major

### **Awards and Selected Recent Grants**

Best Book Award, APSA Organized Section on Science, Technology, and Environmental Politics, 2018.  
Fellow, Society for Political Methodology, Elected 2016.  
Hewlett Foundation Grant: “Understanding Primary Participation” (\$400,000), 2014-2015, co-PI with Gregory A. Huber.  
Robert Wood Johnson Foundation Grant: “Inadequate Medical Evidence: Political Incentives and the Prospects for Sustainable Reform” (\$335,000), 2009-2014, co-PI with Eric Patashnik.  
Robert Dahl Fellow, American Academy of Political and Social Science, Elected 2014 Class  
Best Paper on Public Policy Award, APSA Organized Section on Public Policy, 2014.  
Best Book Award, APSA Organized Section on Experimental Research, 2013.  
Smith Richardson Foundation Grant: “Can We Make Better Use of Medical Evidence? Political Incentives and the Prospects for Reform” (\$149,861), 2009-2012, co-PI with Eric Patashnik.

National Science Foundation Grant: “Social and Psychological Dimensions of Ballot Secrecy” (\$198,040), 2010-2011, co-PI with Gregory A. Huber.

Fellow, American Academy of Arts and Science, Elected 2009 Class.

PEW Charitable Trusts Grant: “Assessment of the Quality of Voter Registration Lists in the U.S.: Pilot Study” (\$124,000), 2006, co-PI with Stephen Ansolabehere.

Fellow, Center for Advanced Studies in the Behavioral Sciences, 2004-2005.

Heinz Eulau Award for the best paper in the *American Political Science Review* in 2002 (for “Equal Votes, Equal Money: Court Ordered Redistricting and the Distribution of Public Expenditures in the American States”), 2003.

### **Books**

Patashnik, Eric M., Alan S. Gerber, and Conor M. Dowling. 2017. *Unhealthy Politics: The Battle over Evidence-Based Medicine*. Princeton: Princeton University Press.

Gerber, Alan S. and Eric Schickler, eds. 2017. *Governing in a Polarized Age: Elections, Parties, and Political Representation in America*. New York: Cambridge University Press.

Gerber, Alan S., and Donald P. Green. 2012. *Field Experiments: Design, Analysis, and Interpretation*. New York: Norton.

Gerber, Alan S., and Eric Patashnik, eds. 2006. *Promoting the General Welfare: New Perspectives on Government Performance*. Washington, DC: Brookings Institution Press.

Green, Donald P., and Alan S. Gerber. 2004. *Get Out the Vote! How to Increase Voter Turnout*. Washington, DC: Brookings Institution Press. (second edition, 2008; third edition, 2015).

### **Journal Articles**

“The Comparative Effectiveness on Turnout of Positively Versus Negatively Framed Descriptive Norms in Mobilization Campaigns.” with (Gregory A. Huber, Albert H. Fang, and Catlan E. Reardon) 2018. *American Politics Research*. Forthcoming. DOI: 10.1177/1532673X18772276.

"Do Subtle Linguistic Interventions Priming a Social Identity as a Voter Have Outsized Effects on Voter Turnout? Evidence from a New Replication Experiment" (with Huber and Fang). Forthcoming *Political Psychology*. DOI: 10.1111/pops.12446

“Nongovernmental Campaign Communication Providing Ballot Secrecy Assurances Increases Turnout: Results from Two Large-Scale Experiments.” 2018. *Political Science Research and Methods*. 6(3): 613—624. DOI: 10.1017/psrm.2017.16

"The Effect on Turnout of Campaign Mobilization Messages Addressing Ballot Secrecy Concerns: A Replication Experiment." (with Huber, Fang, and Reardon). 2017. *PLoS One*. 12(8). DOI: 10.1371/journal.pone.0182199

- "Are Voting Norms Conditional? How Electoral Context and Peer Behavior Shape the Social Returns to Voting" (with Huber, David Doherty, and Conor M. Dowling). 2017. *Journal of Politics*. 79(3): 1095-1100. DOI: 10.1086/691689.
- "Does Incarceration Reduce Voting? Evidence about the Political Consequences of Spending Time in Prison from Pennsylvania and Connecticut." (with Huber, Marc Meredith, Daniel R. Biggers, and David J. Hendry). 2017. *Journal of Politics*. 79(4): 1130-1146. DOI: 10.1086/692670
- "Can Political Participation Prevent Crime? Results from a Field Experiment about Citizenship, Participation, and Criminality." (with Huber, Biggers, and Hendry). 2017. *Political Behavior*. 39(4): 909-934. DOI: 10.1007/s11109-016-9385-1.
- "Combining Double Sampling and Bounds to Address Non-ignorable Missing Outcomes in Randomized Experiments" (with Alexander Coppock, Donald P. Green, and Holger L. Kern). 2017. *Political Analysis*. 25(2): 188–206. DOI: 10.1017/pan.2016.6.
- "The Generalizability of Social Pressure Effects on Turnout Across High-Salience Electoral Contexts: Field Experimental Evidence from 1.96 Million Citizens in 17 States." (with Huber, Fang, and Andrew Gooch). 2017. *American Politics Research*. 45(4): 533-559. DOI: 10.1177/1532673X16686556
- "Self Interest, Beliefs, and Policy Opinions: Understanding How Economic Beliefs Affect Immigration Policy Preferences." (with Huber, Biggers, and Hendry). 2017. *Political Research Quarterly*. 70(1): 155-171. DOI: 10.1177/1065912916684032
- "Why Don't People Vote in U.S. Primary Elections? Assessing Theoretical Explanations for Reduced Participation " (with Huber, Biggers, and Hendry). 2017. *Electoral Studies* (45): 119-129. DOI: 10.1016/j.electstud.2016.11.003
- "Reply to Bryan et al.: Variation in Context Unlikely Explanation of Nonrobustness of Noun versus Verb Results." (with Huber, Biggers, and Hendry). 2016. *Proceedings of the National Academy of Sciences*. 113(43): E6549-E6550. DOI: 10.1073/pnas.1610539113
- "A Field Experiment Shows that Subtle Linguistic Cues Might Not Affect Voter Behavior." (with Huber, Biggers, and Hendry). 2016. *Proceedings of the National Academy of Sciences*. 113(26): 7112-7117. DOI: 10.1073/pnas.1513727113
- "Voter Mobilization, Experimentation, and Translational Social Science." (with Green). 2016. *Perspectives on Politics*. 14(3): 738-749. DOI: 10.1017/S1537592716001158
- "Does Church Attendance Cause People to Vote? Using Blue Laws Repeal to Estimate the Effect of Religiosity on Voter Turnout" (with Jonathan Gruber and Dan Hungerman). 2016. *British Journal of Political Science*. 46(3): 481-500. DOI: 10.1017/S0007123414000416

- "Why People Vote: Estimating the Social Returns to Voting." (with Huber, Doherty, and Dowling). 2016. *British Journal of Political Science*. 46(2): 241-64. DOI: 10.1017/S0007123414000271
- "Partisan Bias in Factual Beliefs about Politics." (with John G. Bullock, Seth J. Hill, and Huber). 2015. *Quarterly Journal of Political Science* 10(4): 519-578. DOI: 10.1561/100.00014074
- "Can Incarcerated Felons be (Re)integrated into the Political System? Results from a Field Experiment." (with Huber, Meredith, Biggers, and Hendry). 2015. *American Journal of Political Science*. 59(4): 912-926. DOI: 10.1111/ajps.12166
- "Reporting Balance Tables, Response Rates, and Manipulation Checks in Experimental Research: A Reply from the Committee that Prepared the Reporting Guidelines." (with Arceneaux, Boudreau, Dowling, and Hillygus). 2015. *Journal of Experimental Political Science*. 2: 216-229. DOI: 10.1017/XPS.2015.20
- "Reporting Guidelines for Experimental Research: A Report from the Experimental Research Section Standards Committee." (with Kevin Arceneaux, Cheryl Boudreau, Conor M. Dowling, D. Sunshine Hillygus, Thomas R. Palfrey, Daniel R. Biggers, and David J. Hendry). 2014. *Journal of Experimental Political Science*. 1(1): 81-98. DOI: 10.1017/xps.2014.11
- "Ballot Secrecy Concerns and Voter Mobilization: New Experimental Evidence about Message Source, Context, and the Duration of Mobilization Effects." (with Gregory A. Huber, Daniel R. Biggers, and David J. Hendry). 2014. 42(5): 896-923. *American Politics Research*. DOI: 10.1177/1532673X14524269
- "Doctor Knows Best: Physician Endorsements, Public Opinion, and the Politics of Comparative Effectiveness Research" (with Eric M. Patashnik, David Doherty, and Conor M. Dowling). 2014. *Journal of Health Politics, Policy, and Law*. 39(1): 171-208. DOI: 10.1215/03616878-2395208
- "Promoting Transparency in Social Science Research." (with E. Miguel, C. Camerer, K. Casey, J. Cohen, K.M. Esterling, R. Glennerster, D.P. Green, M. Humphreys, G. Imbens, D. Laitin, T. Madon, L. Nelson, B.A. Nosek, M. Petersen, R. Sedlmayr, J.P. Simmons, U. Simonsohn, and M. Van der Laan). 2014. *Science* (January). DOI: 10.1126/science.1245317
- "Big Five Personality Traits and Responses to Persuasive Appeals: Evidence from Voter Turnout Experiments" (with Huber, Doherty, Dowling, and Costas Panagopoulos). 2013. *Political Behavior* (December). DOI: 10.1007/s11109-012-9216-y
- "Do Perceptions of Ballot Secrecy Influence Turnout? Results from a Field Experiment" (with Huber, Doherty, Dowling, and Seth J. Hill). 2013. *American Journal of Political Science* (July). DOI: 10.1111/ajps.12019
- "Who Wants to Discuss Vote Choices with Others? Polarization in Preferences for Deliberation" (with Huber, Doherty, Dowling, and Hill). 2013. *Public Opinion Quarterly* (Summer). DOI: 10.1093/poq/nfs057
- "Is There a Secret Ballot? Ballot Secrecy Perceptions and Their Implications for Voting Behavior"

- (with Huber, Doherty, and Dowling). 2013. *British Journal of Political Science* (January). DOI: 10.1017/S000712341200021X
- “Assessing the Stability of Psychological and Political Survey Measures” (with Huber, Doherty, and Dowling). 2013. *American Politics Research* (January). DOI: 10.1177/1532673X12446215
- “Personality and the Strength and Direction of Partisan Identification” (with Huber, Doherty, and Dowling). 2012. *Political Behavior* (December). DOI: 10.1007/s11109-011-9178-5
- “Do Robotic Calls from Credible Sources Influence Voter Turnout or Vote Choice? Evidence from a Randomized Field Experiment” (with Daron R. Shaw, Donald P. Green, and James G. Gimpel). 2012. *Journal of Political Marketing* (November). DOI: 10.1080/15377857.2012.724305
- “Disagreement and the Avoidance of Political Discussion: Aggregate Relationships and Differences across Personality Traits” (with Huber, Doherty, and Dowling). 2012. *American Journal of Political Science* (October). DOI: 10.1111/j.1540-5907.2011.00571.x
- “Citizens’ Policy Confidence and Electoral Punishment: A Neglected Dimension of Electoral Accountability” (with Huber, Doherty, and Dowling). 2011. *Journal of Politics* (October). DOI: 10.1017/S0022381611000892
- “Personality Traits and Participation in Political Processes” (with Huber, Doherty, Dowling, Connor Raso, and Shang Ha). 2011. *Journal of Politics* (June). DOI: 10.1017/S0022381611000399
- “The Big Five Personality Traits in the Political Arena” (with Huber, Doherty, and Dowling). 2011. *Annual Review of Political Science* (June). DOI: 10.1146/annurev-polisci-051010-111659
- “How Large and Long-lasting Are the Persuasive Effects of Televised Campaign Ads? Results from a Randomized Experiment” (with Gimpel, Green, and Shaw). 2011. *American Political Science Review* (February). DOI: 10.1017/S000305541000047X
- “The Persuasive Effects of Direct Mail: A Regression Discontinuity Approach” (with Daniel Kessler and Marc Meredith). 2011. *Journal of Politics* (January). DOI: 10.1017/S0022381610000927
- “Personality Traits and the Consumption of Political Information” (with Huber, Doherty, and Dowling). 2011. *American Politics Research* (January). DOI: 10.1177/1532673X10381466
- “Party Affiliation, Partisanship, and Political Beliefs: A Field Experiment” (with Huber and Ebonya Washington). 2010. *American Political Science Review* (November). DOI: 10.1017/S0003055410000407
- “A Cautionary Note on the Use of Matching to Estimate Causal Effects: An Empirical Example Comparing Matching Estimates to an Experimental Benchmark” (with Kevin Arceneaux and Green). 2010. *Sociological Methods and Research* (November). DOI: 10.1177/0049124110378098
- “The Public Wants Information, Not Board Mandates, From Comparative Effectiveness Research” (with Patashnik, Doherty, and Dowling). 2010. *Health Affairs* (October). DOI: 10.1377/hlthaff.2010.0655
- “A National Survey Reveals Public Skepticism About Research-Based Treatment Guidelines” (with

- Patashnik, Doherty, and Dowling). 2010. *Health Affairs* (October). DOI: 10.1377/hlthaff.2010.0185
- “The Enduring Effects of Social Pressure: Tracking Campaign Experiments Over a Series of Elections” (with Tiffany Davenport, Green, Christopher Larimer, Christopher Mann, and Panagopoulos). 2010. *Political Behavior* (September). DOI: 10.1007/s11109-010-9122-0
- “An Experiment Testing the Relative Effectiveness of Encouraging Voter Participation by Appealing to Feelings of Pride or Shame” (with Green and Larimer). 2010. *Political Behavior* (September). DOI: 10.1007/s11109-010-9110-4
- “Introduction to Social Pressure and Voting: New Experimental Evidence” (with Green). 2010. *Political Behavior* (September). DOI: 10.1007/s11109-010-9120-2
- “Publication Bias in Two Political Behavior Literatures” (with Neil Malhotra, Dowling, and Doherty). 2010. *American Politics Research* (July). DOI: 10.1177/1532673X09350979
- “Baseline, Placebo, and Treatment: Efficient Estimation for Three-Group Experiments.” (with Green, Edward H. Kaplan, and Holger L. Kern). 2010. *Political Analysis* (Summer). DOI: 10.1093/pan/mpq008
- “Problem Solving in a Polarized Age: Comparative Effectiveness Research and the Politicization of Evidence-based Medicine” (with Patashnik). 2010. *The Forum* (April). DOI:
- “Personality and Political Attitudes: Relationships Across Issue Domains and Political Contexts” (with Huber, Doherty, Dowling, and Ha). 2010. *American Political Science Review* (February). DOI: 10.2202/1540-8884.1353
- “Partisanship, Political Control, and Economic Assessments” (with Huber). 2010. *American Journal of Political Science* (January). DOI: 10.1111/j.1540-5907.2009.00424.x
- “Field Experiments on Political Behavior and Collective Action” (with Eline de Rooij and Green). 2009. *Annual Review of Political Science* (December). DOI: 10.1146/annurev.polisci.12.060107.154037
- “Testing the Accuracy of Regression Discontinuity Analysis Using Experimental Benchmarks” (with Green, Terence Y. Leong, Kern, and Larimer). 2009. *Political Analysis* (Autumn). DOI: <http://dx.doi.org/10.1093/pan/mpp018>
- “Partisanship and Economic Behavior: Do Partisan Differences in Economic Forecasts Predict Real Economic Behavior?” (with Huber). 2009. *American Political Science Review* (August). DOI: 10.1017/S0003055409990098
- “Does the Media Matter? A Field Experiment Measuring the Effect of Newspapers on Voting Behavior and Political Opinions” (with Dean Karlan and Daniel Bergan). 2009. *American Economic Journal: Applied Economics* (April). DOI: 10.1257/app.1.2.35
- “Descriptive Social Norms and Motivation to Vote: Everybody’s Voting and So Should You” (with Rogers). 2009. *Journal of Politics* (January). DOI: 10.1017/S0022381608090117
- “Can the *American Political Science Review* and the *American Journal of Political Science* be Believed? A Study of Publication Bias in Leading Political Science Journals” (with Malhotra). 2008. *Quarterly Journal of Political Science* (October). DOI: 10.1561/100.00008024

- “Publication Bias in Empirical Sociological Research: Do Arbitrary Significance Levels Distort Published Results?” (with Malhotra). 2008. *Sociological Methods and Research* (August). DOI: 10.1177/0049124108318973
- “Social Pressure and Voter Turnout: The Results of a Large-Scale Field Experiment” (with Green and Larimer). 2008. *American Political Science Review* (February). DOI: 10.1017/S000305540808009X
- “Can Registration-Based Sampling Improve the Accuracy of Election Forecasts?” (with Green). 2006. *Public Opinion Quarterly* (November). DOI: 10.1093/poq/nfj022
- “Grassroots Mobilization and Voter Turnout in 2004” (with Bergan, Green, and Panagopoulos). 2006. *Public Opinion Quarterly* (Special Issue). DOI: 10.1093/poq/nfi063
- “Personal Income and Attitudes toward Redistribution: A Study of Lottery Winners” (with Daniel Doherty and Green). 2006. *Political Psychology* (June). DOI: 10.1111/j.1467-9221.2006.00509.x
- “Comparing Experimental and Matching Methods Using a Large-Scale Voter Mobilization Experiment” (with Green and Arceneaux). 2006. *Political Analysis* (Winter). DOI:
- “Do Phone Calls Increase Voter Turnout? An Update” (with Green). 2005. *The Annals of the Academy of Political and Social Science* (September). DOI: 10.1093/pan/mpj001
- “Correction to Gerber and Green (2000), Replication of Disputed Findings, and Reply to Imai (2005)” (with Green). 2005. *American Political Science Review* (May). DOI: 10.1017/S000305540505166X
- “Does Campaign Spending Work? Field experiments Provide Evidence and Suggest New Theory.” 2004. *American Behavioral Scientist* (January). DOI: 10.1177/0002764203260415
- “Voting May be Habit Forming: Evidence from a Randomized Field Experiment” (with Green and Ron Shachar). 2003. *American Journal of Political Science* (July). DOI: 10.1111/1540-5907.00038
- “Getting out the Vote in Local Elections: Results from Six Canvassing Experiments” (with Green and David Nickerson). 2003. *Journal of Politics* (November). DOI: 10.1111/1468-2508.t01-1-00126
- “Partisan Mail and Voter Turnout: Results from Randomized Field Experiments” (with Green and Matthew Green). 2003. *Electoral Studies* (February). DOI: 10.1016/S0261-3794(02)00029-X
- “Self Prophecy Effects and Voter Turnout: An Experimental Replication” (with Jennifer Smith and Anton Orlich). 2003. *Political Psychology* (September). DOI: 10.1111/0162-895X.00342
- “Equal Votes, Equal Money: Court Ordered Redistricting and the Distribution of Public Expenditures in the American States” (with Stephen Ansolabehere and Jim Snyder). 2003. *American Political Science Review* (December). DOI: 10.1017/S0003055402000448
- “The Underprovision of Field Experiments in Political Science” (with Green). 2003. *Annals of the American Association of Political and Social Sciences* (September). DOI: 10.1177/0002716203254763
- “The Downstream Benefits of Experimentation” (with Green). 2002. *Political Analysis* (Autumn). DOI: 10.1093/pan/10.4.394

- “Do Phone Calls Increase Turnout?: A Field Experiment” (with Green). 2001. *Public Opinion Quarterly* (Spring). DOI: 10.1086/320038
- “Testing for Publication Bias in Political Science” (with Nickerson and Green). 2001. *Political Analysis* (Special Issue). DOI: JSTOR
- “The Effects of Canvassing, Phone Calls, and Direct Mail on Voter Turnout: A Field Experiment” (with Green). 2000. *American Political Science Review* (September). DOI: 10.2307/2585837
- “The Effect of a Nonpartisan Get-Out-the-Vote Drive: An Experimental Study of Leafletting” (with Green). 2000. *Journal of Politics* (August). DOI: 10.1111/0022-3816.00035
- “Does Canvassing Increase Voter Turnout? A Field Experiment” (with Green). 1999. *Proceedings of the National Academy of Sciences* (September). DOI: 10.1073/pnas.96.19.10939
- “Tracking Opinion over Time: A Method for Reducing Sampling Error” (with Green and Suzanna DeBoef). 1999. *Public Opinion Quarterly* (September). DOI: 10.1086/297710
- “Misperceptions about Perceptual Bias” (with Green). 1999. *Annual Review of Political Science* (June). DOI: 10.1146/annurev.polisci.2.1.189
- “Estimating the Effect of Campaign Spending on Senate Election Outcomes Using Instrumental Variables.” 1998. *American Political Science Review* (June). DOI: JSTOR
- “Rational Learning and Partisan Attitudes” (with Green). 1998. *American Journal of Political Science* (July). DOI: JSTOR
- “Incumbency Advantage and the Persistence of Legislative Majorities” (with Ansolabehere). 1997. *Legislative Studies Quarterly* (May). DOI: JSTOR
- “African Americans’ Congressional Careers and the Democratic House Delegation.” 1996. *Journal of Politics* (August). DOI: 10.2307/2960449
- “The Effect of Filing Fees and Petition Requirements on U.S. House Elections” (with Ansolabehere). 1996. *Legislative Studies Quarterly* (May). DOI: JSTOR
- “The Mismeasure of Campaign Spending: Evidence from the 1990 U.S. House Elections” (with Ansolabehere). 1994. *Journal of Politics* (November). DOI: 10.2307/2132077

### **Book Chapters and Other Writings**

- "Field Experiments on Voter Mobilization: An Overview of a Burgeoning Literature." (with Green). 2017. In *Handbook of Economic Field Experiments*. DOI: 10.1016/bs.hefe.2016.09.002
- “New Directions in the Study of Voter Mobilization: Combining Psychology and Field Experimentation.” 2011. In *Race, Reform*, ed. Heather K. Gerken, Guy-Uriel E. Charles, and Michael S. Kang, Cambridge University Press.
- “Field Experiments in Political Science.” 2011. In *Handbook of Experimental Political Science*, ed. Jamie Druckman, Donald Green, James Kuklinski, and Arthur Lupia, Cambridge University Press.
- “Rethinking Why People Vote: Voting as Dynamic Social Expression” (with Rogers and Craig Fox). 2011. In *The Behavioral Foundations of Policy*, ed. Eldar Shafir, Russell Sage Foundation



and Princeton University Press.

- “Voter Registration List Quality Pilot Studies” (with Ansolabehere, Eitan Hersh, and Doherty). 2010. Pew Report.
- “Field Experiments and the Study of Political Behavior” (with Green and Davenport). 2010. In *The Oxford Handbook of American Elections and Political Behavior*, ed. Jan Leighley.
- “Field Experiments and Natural Experiments” (with Green). 2009. In *Oxford Handbook of Political Science*, ed. Robert Goodin. (Also appears in *Oxford Handbook of Political Methodology*, ed. Janet Box-Steffensmeier, Henry Brady, and David Collier.)
- “Centipede Game Experiments.” 2007. In *A Positive Change in Political Science: The Legacy of Richard D. McKelvey’s Most Influential Writings*, eds. James Alt, James Aldrich, and Arthur Lupia.
- “Medical Evidence, Professional Self-regulation, and the Representation of Diffuse Interests in Health Policy” (with Patashnik). 2006. In *Promoting the General Welfare: New Perspectives on Government Performance*, eds. Alan S. Gerber and Eric Patashnik.
- “The Illusion of Learning from Observational Data” (with Green and Kaplan). 2004. In *Problems and Methods in the Study of Politics*, eds. Ian Shapiro, Rogers Smith, and Tarek Masoud. (Also appears in *Field Experiments and Their Critics: Essays on the Uses and Abuses of Experimentation in the Social Sciences*, 2014, ed. Dawn Langan Teele)
- “Reclaiming the Experimental Tradition in Political Science” (with Green). 2002. American Political Science Association. *State of the Discipline* (III).
- “Corruption and the Growth of Campaign Spending” (with Ansolabehere and Snyder). 2001. In *A User’s Guide to Campaign Finance Reform*, ed. Gerald Lubenow.
- “Getting Out the Youth Vote: Results from Randomized Field Experiments” (with Green). A Report to the Pew Charitable Trusts Evaluating the Youth Vote 2000 Voter Mobilization Drive.
- “Getting More out of Tracking Polls” (with Green). 1998. *Campaigns and Elections*.
- “Rational Voters, Candidate Spending, and Incomplete Information: A Theoretical Analysis with Some Practical Implications.” 1996. *ISPS Working Paper Series*.

### **A Selection of Papers Under Review or in Preparation for Review**

- “When Does Increasing Mobilization Effort Increase Turnout? New Theory and Evidence from a Field Experiment on Reminder Calls” (with Huber, Fang, and Reardon).
- “The Dynamics of Presidential Election Participation: Presidential Elections, Social Norms, and the (Modest) Battleground Effect” (with Huber, Doherty, and Dowling). Under review at *Journal of Politics*.
- “The Voting Experience and Beliefs about Ballot Secrecy” (with Huber, Doherty, Dowling, and Hill) In preparation.

“Experimental Evidence about Whether (and Why) Electoral Closeness Affects Turnout” (with Huber, Biggers, and Hendry). In Preparation

"One in a Million: Field Experiments on Perceived Closeness of the Election and Voter Turnout" (with Mitchell Hoffman, John Morgan, and Collin Raymond). NBER working paper 23071.

"How Issue Positions Affect Candidate Performance: Results from Two Experiments" (with Huber and Gooch). Revise and Resubmit at *Political Behavior*.

"Do Citizens Hold Elites Accountable for Issue Positions? Experiments on Non-Equilibrium Path Issue Positions" (with Huber and Gooch).

### **Courses Taught**

Graduate level courses covering statistical analysis:

- Advanced Quantitative Methods
- Experimental Methods

Graduate level courses on applications of game theory to politics:

- Introduction to Formal Models of Politics
- Formal Models of Politics

Undergraduate level courses covering statistical analysis:

- Introduction to Statistics
- Experimental Methods

Graduate and undergraduate courses on American elections:

- U.S. National Elections
- Money and American Elections
- Political Participation

### **Referee for:**

*American Economic Review, American Journal of Political Science, American Political Science Review, Journal of Law and Economics, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Legislative Studies Quarterly, Review of Economics and Statistics, Economics and Politics, National Science Foundation.*