

Behavioral Sciences Workshop

2019-2020

The Behavioral Sciences Workshop is an interdisciplinary seminar series featuring speakers of broad appeal in the behavioral sciences. The workshop is held jointly between the Yale departments of Economics, Political Science, Psychology, and the School of Management (SOM). It is cosponsored by the Center for the Study of American Politics (CSAP) and the School of Management's International Center for Finance and Whitebox Advisors fund. The faculty organizer for this year's workshop is James Choi, Professor of Finance at the Yale School of Management.

2019-2020 WORKSHOP SCHEDULE:

- SEP 16 **Tom Gilovich**, Psychology, Cornell University
"The Striking Star Effect and Its Influence on Audiences, Consumers, and Political Constituents"
- OCT 14 **Steven Sloman**, Cognitive, Linguistic, and Psychological Sciences, Brown University
"Sources of Opinion: Causal Reasoning, Protected Values, and Communities of Knowledge"
- OCT 21 **Erik Snowberg**, Vancouver School of Economics, University of British Columbia
"Loss Attitudes in the U.S. Population: Evidence from Dynamically Optimized Sequential Experimentation (DOSE)"
- NOV 4 **Katherine B. Coffman**, Business Administration, Harvard Business School
"Stereotypes and Belief Updating"
- DEC 2 **Erik Eyster, Economics**, University of California at Santa Barbara
"Non-Common Priors, Private Information, and Trade"
- FEB 3 **Robyn LeBoeuf**, Marketing, Olin Business School at Washington University in St. Louis
"Depletion Aversion: People Avoid Spending Accounts Down to Zero"
- MAR 2 **Alexander Rees-Jones**, Economics, Cornell University
"The Negative Consequences of Loss-framed Performance Incentives"
- MAR 23 **Alex Imas**, Behavioral Economics, Carnegie Mellon University – CANCELED
- APR 20 **Rebecca Dizon-Ross**, Economics, University of Chicago Booth School – CANCELED

[LINK TO CURRENT WORKSHOP INFORMATION](#)