

The Behavioral Sciences Workshop

Selected Tuesdays from 12:00-1:15 p.m.
ISPS, 77 Prospect Street, Room A002



The Behavioral Sciences Workshop is an interdisciplinary seminar series featuring speakers of broad appeal in the behavioral sciences. The workshop is held jointly between the Yale departments of Economics, Political Science, Psychology, and the School of Management (SOM). The Center for the Study of American Politics at the Yale Institution for Social and Policy Studies (ISPS) is sponsoring the workshop in its inaugural year. Lunch will be served.

This workshop meets on selected **Tuesdays from 12:00-1:15 p.m. in Room A002 at ISPS, 77 Prospect Street** during the 2015-16 academic year.

Faculty Organizers: **Dean Karlan** in Economics, **Alan Gerber** in Political Science, and **Nick Barberis** in Economics and the School of Management

SEMINAR SCHEDULE 2016-2017

- OCT 4 **Todd Rogers**, Public Policy, Harvard Kennedy School of Government
“When will social comparisons discourage, encourage, or have no impact?”
- OCT 18 **Marc Meredith**, Political Science, University of Pennsylvania
“One Person, One Vote: Estimating the Prevalence of Double Voting in U.S. Presidential Elections”
- DEC 13 **Devin G. Pope**, Behavioral Science, University of Chicago
“What Motivates Effort? Evidence and Expert Forecasts”
- FEB 7 **Kareem Haggag**, Social and Decision Sciences, Carnegie Mellon University
“Attribution Bias in Consumer Choice”
- FEB 21 **Gautam Rao**, Economics, Harvard University
“Status Goods: Experimental Evidence from Platinum Credit Cards”
- MAR 7 **C. Daniel Salzman**, MD, PhD, Psychiatry and Neuroscience, Columbia University
CANCELED
- APR 4 **Daniel J. Benjamin**, Economics, Cornell University
“Reconsidering Risk Aversion”
- APR 18 **Frank Schilbach**, Economics, Massachusetts Institute for Technology (MIT) CANCELED
- MAY 2 **Katherine L. Milkman**, Operations, Information and Decisions, UPenn Wharton School
“Creating Exercise Habits Using Incentives: The Tradeoff between Flexibility and Routinization”

More information at <http://csap.yale.edu/behavioral-sciences-workshop>.